

**Parker Estes**

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PARKER ESTES

SENIOR VICE PRESIDENT

PROFESSIONAL BACKGROUND

Parker Estes is a Senior Vice President with the Austin office of Weitzman. Estes specializes in retail tenant representation, retail project representation and disposition services in the greater Austin area. At Weitzman, he has been involved in numerous acquisitions and dispositions, as well as project leasing and tenant representation. Key assignments include leasing for Round Rock Crossing, a more than 450,000-square-foot development, and the Mueller Regional Retail, a 400,000-square-foot ground-up retail project. He has negotiated approximately 30 acquisitions on behalf of JPMorgan Chase Bank. From 2007-2009, he helped with the disposition of 13 closed Albertsons in Central Texas. Most recently, Estes has been handling commercial land dispositions and selling retail development sites. In addition, he handles land acquisitions and assemblages for retailers and retail developers. He consistently ranks as a top three producing broker in Austin, and is often ranked as a Top 10 broker for Weitzman on a company-wide basis.

ORGANIZATIONS

Estes is a member of the Real Estate Council of Austin, the Young Men's Business League, the Hill Country Conservation Association, the Nature Conservancy, the Admirals Club and the Headliners Club.

EDUCATION

Estes received a Bachelor of Business Administration degree from the University of Mississippi.

REPRESENTATIVE DISPOSITION EXPERIENCE

Estes was part of a team chosen by Albertsons to dispose of its 13-store portfolio in the Austin area after the grocer exited the market. Estes and the team were able to dispose of the entire portfolio during the 2007-2008 period, despite the softening of retail demand due to the recessionary economy.